

MALABAR TOWN COUNCIL SPECIAL MEETING

May 27, 2014

7:00 PM

This meeting of the Malabar Town Council was held at Town Hall at 2725 Malabar Road.

A. CALL TO ORDER:

The meeting was called to order at 7:32 pm by Council Chair Steve Rivet. The prayer and pledge were led by Mayor Carl Beatty.

B. ROLL CALL:

COUNCIL CHAIR

VICE-CHAIR/MAYOR:

COUNCIL MEMBERS:

STEVE RIVET

CARL BEATTY

JIM MILUCKY

WAYNE ABARE

DICK KORN

MARISA ACQUAVIVA

BONILYN WILBANKS

TOWN ADMINISTRATOR:

TOWN ATTORNEY:

TOWN CLERK/TREASURER:

DEPUTY TOWN CLERK:

KARL BOHNE, excused

DEBBY FRANKLIN, excused

CINDI KELLEY

For the record, the Town Council held a closed competitive solicitation session, which was not open to the public, to discuss negotiations with vendors pursuant to a competitive solicitation for the solid waste, residential single stream recyclable materials, and residential yard waste and commercial/industrial collection services.

Each bidder has ten (10) minutes to make their presentation before final scoring. Order of presentations was by drawing straws at the regular public meeting of Council on 5/5/14.

C. ACTION: SOLID WASTE BIDDERS ORAL PRESENTATIONS

1. Waste Management

Chair Rivet confirmed with Ms. Dina Reider-Hicks, Public Affairs Manager of Waste Management that everyone with her is a representative of Waste Management.

She introduced Mike Lewis as District Manager, David Dealy as Route Manager, and Amy Boyson as Public Relations Manager and George Gelectko as Government Affairs Director Emeritus.

Ms. Reider-Hicks gave a brief overview of WM; their focus remains as a local company and they use the latest technology for their products. They have an on-board computing system that provides real time services to customers. They also work to minimize the environmental foot print. The new fueling station is up and running in West Melbourne. The costs will continue to decrease and will be passed on to their customers. Ms. Reider-Hicks went through a power point presentation to Council. They are proposing a change for waste pick-up days from Wednesday/Saturday to Tuesday/Friday; vegetation will be picked up on Thursdays. They have completed more transitions than any other company.

Abare asked that the costs on page 30 of the proposal be explained. WM was asked to bid several items with 3 options for solid waste. One option was to be fully automated with carts (this is not feasible as we have a lot of back down roads; one option was semi-automated with and the third option was manual solid waste pick-up. Recycling would be done once a week. He was confused as to what fees get added together. Ms. Reider-Hicks stated that you would add option 1 with option 1 and so forth. Rivet stated that for options 1 and 2, the cost would be \$16.98. Yard waste would also be a portion of this cost as well; it is part of the \$16.36 price. The clam truck is included at no additional costs. Thursday would be the scheduled pick-up for vegetation and no calls would

be needed. If they don't get the vegetation pick-ups completed on Thursday, they will be back out on Friday and continue until all vegetation is picked up. Abare asked about battery waste. Ms. Reider-Hicks stated that this would be a special pick-up and a call would need to be made; this type of waste is disposed of in a special manner. Cell batteries would be recycled with the electronic waste and there would be a call for this as well. Florescent lighting must also be called for as there is mercury in the bulbs and they must be handled separately. Pressure treated wood would also be handled separately.

Korn asked about the education of the residents. We need to get a mailing out to the customers that make this semi-automated test understandable to the public. Different things need to be explained in plain language. He also asked if the fees are reviewed and adjusted annually. Ms. Reider-Hicks stated that a sample contract is in the proposal and it will have a CPI adjustment each year. He asked if there is a limit on the yard waste. Ms. Reider-Hicks stated that this would not be an issue; it will all be picked up. With regards to the containers; people should pick a size for the solid waste and they will have a recycle cart provided as well.

Milucky asked if this is a 3 year contract; these are one year prices. Wilbanks stated that Council sets the terms of the contract; including the length of the contract. Ms. Reider-Hicks stated there are 200 homes scheduled for the pilot program; the pilot program pricing is for these 200 homes. If it is Council's decision, this would be negotiated. If the pilot program is selected by Council, all homes would be the \$16.97 pricing; with a semi-automated system. A fully automated system would be difficult with all the back down streets in Malabar.

Acquaviva asked if the pricing is the same or more for the larger trash container. Ms. Reider-Hicks stated that is the same pricing for either of the containers.

Mayor Beatty stated that he didn't believe there is a proposal for the fully automated system. Whether we think the carts should be here or on the old system, a lot of people just like to put out a bag as they don't want to deal with taking a garbage can back to the house. There are pros and cons to the proposal. The arm is only on one side of the truck; the cans would need to be on the same side of the street.

Korn stated that on page 30, for options 1 and 2 for the size of the cart; should say semi-automated, not automated.

This concluded the presentation from WM. A break was taken at 7:29 pm. The meeting was called back to order at 7:34 pm.

Prior to the beginning of the second presentation by Waste Pro, Kelley stated, for the record, that Kristi Worley called to speak to Franklin asking if the Power Point presentation she sent had been received via email. She stated that Franklin wanted this on the record as the RFP states that no contact should be made except to the Town Administrator. Rivet asked Wilbanks if this was the only reason for the phone call; Wilbanks stated that it was and the presentation had been received.

2. Waste Pro

Chair Rivet confirmed with Ted Oglesby of Waste Pro Services that everyone with him is a representative of his company.

Mr. Oglesby introduced Ms. Kristi Worley and Mr. Platt Loftis.

Kristi Worley came forward and made presentation to Council. Waste Pro serves 8 states and has five municipalities in Brevard County. Their service level is whatever it takes; it is also their motto.

They have had considerable transition start-ups; they are very involved in the community. They have weekly transition meetings to make sure all is good during the transition. Educational material will be sent out to the community before taking over if the contract is awarded to them. Their level of service will be superior to the competition. The Town of Malabar will receive the same services as her sister cities receive. Waste Pro uses a track EZ program; a web-based program with real time communications. If you have any special pick-up, send an email to Waste Pro and it will be picked up the very next day. You will also receive an email stating your special pick-up was completed. The drivers for Waste Pro have the opportunity to earn up to \$10,000 in bonuses as they meet various conditions. Ms. Worley also gave examples of their green initiatives.

Korn stated he is not sure he read this correctly; will there be a twice weekly pick up for household waste? Will they pick up the cart and any trash that is outside the cart? Ms. Worley stated that there are two people for the pick up; it's a semi-automated pick up which was set up that way to keep more than one truck from going down the streets. Korn asked if there is a limit to what is picked up. Ms. Worley stated there is no limit to anything being picked up. It was stated from the audience by a Waste Pro employee that they are trash men and they pick up whatever trash is out. The question was asked if someone has limited movement, will Waste Pro make rear door pickups. Ms. Worley stated that a call to the office with the limited movement patients and a rear door pick up can be arranged with no questions asked. Korn also asked if Waste Pro's service was worth an increase of \$9 to our community. Ms. Worley stated that you will have premium service at this price; she is not sure how "they" have premium services at the rate that has been provided. Waste Pro has never been called before a Council to explain why there are issues with non-service.

Milucky asked about the convenience centers in Indian River County; stated that Indian River is not a mandatory collection county. He asked if that had anything to do with Waste Pro; if we made a change to Waste Pro, does this have any bearing on you. Ms. Worley stated this is a totally separate entity. Milucky also asked how long they are prepared to get into a contract with Malabar. Ms. Worley and someone from the audience stated that they want Malabar to be happy. Milucky asked if a CPI had been built into the proposal. One of the gentlemen from the audience stated he didn't know because he didn't review the proposal. Ms. Worley stated that a CPI is built into the proposal and Council would set the terms of the contract to include the length.

Abare stated that solid waste is set for pick up on Wednesday/Saturday with yard trash on Monday. Ms. Worley stated that this is correct; no call for the clam truck is needed. They will be out to pick up on Monday for vegetation and will continue until all is cleared away. He asked about the bulk good; do we call for that? Ms. Worley stated to use the track EZ program and they will be out to pick up the next day. A container will be left at PW for light bulbs. If you have treated wood, it would require a special call as there is only one land fill in Brevard County that accepts this.

This concluded the presentation from Waste Pro. A break was taken at 7:54 pm. The meeting was called back to order at 7:56 pm.

Acquaviva stated that she did a lot of work on this evaluation today. Wilbanks asked for questions from Council and informed them that she would get clarification and send an email to them tomorrow. The contract is negotiable; nothing is set with the ratings of the two companies.

Korn asked about the bulk, household and waste that will not fit into the container. Waste Pro will schedule for bulk good if they are notified. He doesn't want to get a nasty gram from a resident because something wasn't picked up.

Wilbanks stated that we have two trucks from WM now. We had always been told to have the person call for pick up; priority was given before they would go down the streets. Now it's done through the track EZ and you won't have to call.

Abare stated that WM may or may not pick it up. They will always stop if they see a trash can. We don't get to vote on the CPIs. He stated that the way the contract is set up, they must give a 30 day notice to Council. We didn't have this before. Why not set up the contract for 5 to 10 years? Wilbanks stated that it will be discussed and negotiated with Council; you can have whatever term you want. This is the best you are going to get for rates; it will not go down, it will go up. Acquaviva stated that we haven't gotten any new cans or recycle bins.

The topic turned to Trash Bash. Korn asked Mayor Beatty about this. Wilbanks stated that Keep Brevard Beautiful changes the rules for trash bash. Acquaviva stated that this isn't part of the RFP.

Milucky stated that WM is substantially less than Waste Pro; we are not awarding the contract this evening. WM is publicly held as the largest waste company in the country; Waste Pro is private and not very big.

Mayor Beatty stated that Keep Brevard Beautiful stages an event during the year; WM sponsors it. They were not required to pick up as they were a sponsor.

Wilbanks was asked if she had issues with continuing with WM. Wilbanks stated they have a new person as the route manager now; if a call is received, she passes the information to him and within the hour she will receive an email for when the issue will be corrected. We no longer have piles on the road sides. They are not calling with no pick up for non-payment. She has no issues at this time. It is mandatory in Malabar that you have solid waste pick up if you have a home. With regards to land clearing permits, you now have to provide a hauler before the permit is issued whereas before they did not have to provide this information. This is a huge benefit to WM. Rivet stated that if it is a lawn care or tree service, Brevard County has an ordinance that requires the hauling to be done. Wilbanks also stated that WM does all the billing for any pick up; it's not up to the Town.

It was stated that everyone needs to turn in their paperwork to Wilbanks this evening. Abare stated that he will be tardy; he will turn it in tomorrow.

Mayor Beatty stated he has been here for all contract with WM. With regards to the recycling, he has followed the trucks around to see what is in the trucks. If it is not the right things, they will reject the pickup. Abare stated that his wife noticed the same thing.

D. ADJOURNMENT

There being no further business to discuss, Chair asked for a motion.

MOTION: Acquaviva/Milucky to adjourn. **VOTE:** All Ayes. The meeting adjourned at 8:17 PM.

BY: 

Steve Rivet, Council Chair

TRANSCRIBED BY:

Cindi Kelley, C.M.C.
Deputy Town Clerk

ATTEST BY:

Debby K. Franklin
Debby K. Franklin, C.M.C.
Town Clerk/Treasurer

Date Approved: 7/7/2014

